Toploader OS Guide

Optimizer and Pricing Guide

Understand fee-aware pricing, break bundles, pack breaks, surprise sets, manual targets and market-percentage pricing.

Use this before pricing a stream or promotion.
Applies to Toploader OS v1.4.7. Use this guide as workflow support, not as financial, legal, tax or marketplace policy advice.

What this guide covers

1. How Toploader OS thinks about fees
2. Break Optimizer
3. Pack breaks and surprise slots
4. Single-card pricing
5. Pricing review habit
6. Final checklist

How Toploader OS thinks about fees

The fee calculator combines commission, processing percentage, flat fee and VAT/tax-style uplift assumptions to estimate payout. Required sale price calculations work backward from a target net payout.

- Check fee settings before relying on margin calculations.
- Remember that platform fees and policies can change.
- Treat payout and profit calculations as planning estimates, not guarantees.

Break Optimizer

1. Enter total box cost.
2. Choose whether VAT/tax should be added to the cost input.
3. Enter total packs and packs kept for yourself.
4. Choose max bundle size, target margin and materials cost.
5. Review required sale price per bundle, net per bundle, net per pack and total box profit.

Pack breaks and surprise slots

Pack break and surprise-set calculations spread inventory value across slots, then use the fee calculator to estimate the price needed for the target margin. Pre-marked-up mode lets you treat the input values as already marked up.

Single-card pricing

- **Market-led pricing** - Singles can use saved market price and rounding settings.
- **Manual target** - Use Set Target when no market price exists or you intentionally want a custom listing price.
- **Market percentage** - Bulk price selected singles as a percentage of saved market price for sellout streams.
- **Reset manual targets** - Return selected singles to normal market-led pricing when the promotion ends.

Pricing review habit

Before exporting, sort by price, market price, stock value and estimated profit. This catches obvious outliers like a 0 price, missing market value or below-cost target.

Final checklist

- Fee settings have been reviewed.
- VAT/tax checkboxes were used intentionally.
- Manual single targets are intentional.
- Bulk market-percentage pricing has been reset after temporary promotions.

Keep this guide near the app while you build muscle memory. The best workflow is usually inventory first, show or export second, reconciliation third, analytics last.

Disclaimer

Toploader OS is an independent seller workflow tool. Marketplace fees, CSV templates, platform rules and third-party data can change. Always preview exports before uploading and use your own judgement before pricing or listing stock.